

**Samson**, the worldwide leader in high performance cordage, is seeking a **Mining Sales Manager** to join our team.

The Mining Sales Manager is responsible for developing and enacting value propositions and necessary strategic planning to achieve company strategic objectives. The CM may still have direct account management responsibility and direct personnel management responsibility.

- Previous sales and sales management skills with an emphasis on profitable growth.
- Strong business acumen and understanding of best practices in mining with a proven ability to apply knowledge in achieving strategic goals.
- Excellent relationship building and communication skills.
- Computer skills; to include Word, Excel, PowerPoint and Acrobat.
- Goal-oriented and project management skills.
- Excellent time management skills.
- Ability to manage people and work in a team environment.
- Ability to work from home office or office within Samson facilities.
- Ability to travel 40-60% of time, international travel required.
- Strong presentation and inter-personal skills.
- 4 year degree or relevant business experience.
- College degree in business or technical discipline, experience in a related industry, with CRM software systems, and/or new market development strategies preferred.

In business for more than 130 years, Samson is a solid company with an exciting future. To learn more about Samson, visit [www.samsonrope.com](http://www.samsonrope.com).

To apply send a resume and cover letter to [hr@samsonrope.com](mailto:hr@samsonrope.com). Samson is a drug free, tobacco free workplace, and an Equal Opportunity Employer. Employment is contingent on a successful background and drug screen.